

SAPCA

Beginning June 10th New Meeting Location For SAPCA Meetings

We are very grateful to Craig Savage and Quicksands Café for hosting our SAPCA Meetings for over a year. It has been wonderful to have a place of our own and be in an environment that is so welcoming. Your SAPCA Board of Directors has determined that at this time it is important to grow our membership, and we need a larger venue in order to do that. We are pleased to announce that beginning with the June 10th meeting we will be relocating to Independence Hills Retirement Resort Community, in the Assisted Living Center (directions on page 2). This beautiful location is also the meeting place of the Stone Oak Business Association, along with many other organizations.

Much thanks to Gene Hildabrand for finding our new location.

*Meetings are held the 2nd Thursday of every month, 7:00 – 8:30 a.m.
Members and Guests (welcomed!);
please RSVP to Sharon Powell at
COACHSKPowell@hotmail.com
no later than the Second Monday
of each month.*

VISION

We are the premier home for South Texas coaches, creating a transformational environment conducive for being extraordinary coaches who enrich the lives we touch.

MISSION

We are a community of coaches with diverse backgrounds and skills whose purpose is to help our members bring out the best in their clients, our community, and ourselves.

VALUES

Service
Authenticity
Passion
Connectedness
Abundance

North Chamber Expo

SAPCA will be sponsoring a booth at the North San Antonio Chamber Expo on August 24th. The Expo Committee, lead by Mike Bellomy, is planning an exciting event that will center around a “Coaching Wheel of Fortune” theme. If you would like to make yourself known, and get in front of approximately 3,000 people, please contact Mike Bellomy. We are looking for coaches interested in serving on the committee and representing SAPCA. When was the last time you were in front of 3,000 people in one afternoon? What might happen to your coaching business if you were?

EQ Certified Coach

Add Emotional Intelligence specialty to your coaching mix. Become a certified EQ Coach. Excellent, affordable and accelerated program. Three months or less (work at your own pace), no residency requirement, multicultural experience. Resources and tools provided to jumpstart your practice.

Susan Dunn, MA Psychology,
www.susandunn.cc,
www.eqcoach.net ,
496-0678.
Classes starting weekly.

Next Month at SAPCA The Power of Networking



**Gene Hildabrand,
The Master Networker**

Often misunderstood, Networking is thought of as socializing, schmoozing, or – gag! – selling. Gene will dispel these myths, misconceptions, and misunderstandings by clarifying what it really is. *From his workshop presentation, you will learn:*

- 4 Ways to Build a Business
- 3 Working Definitions of Networking
- Differences between Marketing and Selling
- Positioning in “The Red Zone”
- An Introduction to Relationship Marketing
- Outcomes of Networking
- How To Move Beyond the Superficial to the Super-Significant!

By understanding the possibilities available through networking, you will be challenged to network strategically. This workshop lays a foundation for understanding the fundamentals of true networking and will get you into action!

On staff at the North San Antonio Chamber of Commerce, Gene is a passionate proponent of the power of networking. He publishes the Guide to Master Networking, a list of networking activities and opportunities in San Antonio, as well as The Master Networker ezine emailed to over 2500 subscribers. He is currently in production on a weekly television series, The Master Networker with Gene Hildabrand. The show is airing on Time Warner's public access channel 20 on Sundays at Noon. An Associate member of the San Antonio Professional Coaches Association, he is also a member of the San Antonio chapter of the American Society of Training and Development. Gene serves on the board of the Business Council at the Plaza Club acting as that group's emcee/host for its monthly Leadership Luncheons the second Thursday of each month.

At our new location at INDEPENDENCE HILL in the Ivy Room (see directions below)

Second Thursday, June 10, 2004 7:00 a.m.—8:30 a.m.

Members and Guests (welcomed!): please RSVP to Sharon Powell at COACHSKPowell@hotmail.com no later than Monday, June 7th

Directions to Independence Hills

The **Ivy Room** at **INDEPENDENCE HILL** Retirement Resort Community (Assisted Living Center) – 20500 Huebner Road in San Antonio - 78258 (210/615-4000). Located north of Loop 1604, east of Stone Oak Parkway on Huebner Road. You can also take the Sonterra Blvd. cutoff, off 281N, to Stone Oak Parkway, turn right and go to Huebner Road, and turn right.

SPECIFICS: Going north on HWY 281 North, go past Loop 1604 and take the next exit (Sonterra Blvd.) – go west on East Sonterra Blvd. until it dead-ends at Stone Oak Parkway (The Club at Sonterra and Jefferson Bank intersection). Turn right onto Stone Oak Parkway, and go north to Huebner Road. Turn right and go about two blocks east, you will pass two gated entrances of Independence Hill. Then turn right into the third entrance (not gated) directly into the parking lot (Assisted Living Center) ... **OR** ... Going west on Loop 1604, take the Stone Oak Parkway exit (between Blanco and 281 North) and go under Loop 1604, north to Huebner Road. Turn right and go about two blocks east, you will pass the two gated entrances of Independence Hill. Then turn right into the third entrance (not gated-Assisted Living Center) directly into the parking lot.

SAPCA CORE VALUES

Service

Service is making a difference in the well-being of our membership, community, and clients.

Authenticity

Authenticity is our "way of being" open, genuine and trustworthy.

Passion

Passion is the fuel that energizes us into being extraordinary.

Connectedness

Connectedness is the synergy of empathy, inclusivity and relatedness, which creates alignment, belonging and partnership.

Abundance

Abundance is our attitude that creates a variety of choices and possibilities through generosity and sharing.

ICF Coaching Core Competencies

The ICF Core Coaching Competencies were developed to support greater understanding about the skills and approaches used within today's coaching profession. The competencies are the foundation of the ICF Credentialing process.

To support you in continuing to integrate these competencies into your coaching business and also in articulating them to your clients or prospective clients, each month a Core Competency will be featured in this newsletter.

CORE COMPETENCY FOR MAY

CO-CREATING THE RELATIONSHIP

Coaching Presence - Ability to be fully conscious and create spontaneous relationship with the client, employing a style that is open, flexible and confident:

- ◆ Is present and flexible during the coaching process, dancing in the moment,
- ◆ Accesses own intuition and trusts one's inner knowing - "goes with the gut",
- ◆ Is open to not knowing and takes risks,
- ◆ Sees many ways to work with the client, and chooses in the moment what is most effective,
- ◆ Uses humor effectively to create lightness and energy,
- ◆ Confidently shifts perspectives and experiments with new possibilities for own action,
- ◆ Demonstrates confidence in working with strong emotions, and can self-manage and not be overpowered or enmeshed by client's emotions.

As you coach this month, we encourage you to place extra focus on this competency. More than likely we all aspire to being masterful coaches ... mastering one competency at a time is a way to support that goal!

SAN ANTONIO PROFESSIONAL COACHES ASSOCIATION

(SAPCA) - ICF CHAPTER Lockhill Station Post Office Box 780114 - San Antonio, TX 78278-0114
Membership List (more detail at <http://sapca.org/members2.htm>)

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COACHVILLE STUDY GROUP
New Room Number – #110

Third Saturday of each month
May 15th, 10:30 a.m. - 12:00 p.m.
No charge! No Dues! No Hassle

This Month's Topic: SOLUTION and "ABSENCE OF" Coaching Models

In 2003, We looked at Coaching Proficiencies, Life Frameworks, Client Deliverables, Listening Clarifiers and Communication Style Points, along with Primary Relationships. We are now moving into an ongoing study of other coaching models. In 2004, we have already looked at Basic, Intermediate, and Advanced Coaching Models, Chiropractic (energy flow) and Personal Foundation Models, and Bigger Thinking and Distinction Models.

Our goal is to make this group fun, insightful and worthy of your time. Questions?

Contact Your Facilitator: David Flack (210) 492-0410 dflack@satx.rr.com,
www.theacceleratorcoach.com and <http://www.cvreferral.com/0/100117.html>

Directions: Room 110 - Wayland Baptist University- San Antonio Campus at 11550 IH 35 North located off of the North bound service road of IH-35, about 3 exits inside Loop 1604. There is only one building on the campus. Traveling north on I-35, take the Weidner exit, go through the light and watch for the Wayland sign, it is just past Teachers Credit Union. Traveling South on I-35 take the Weidner exit and do a turnaround so that you are heading North on the access road. Go to the back of the building.