

SAPCA

SAPCA is Asking for Your Support

Please help the organization grow ... at the same time you will support the growth of your own Coaching Business.

North Chamber Expo Committee

SAPCA will be sponsoring a booth at the North San Antonio Chamber Expo on August 24th. There is an expected attendance of over 3,000.

The primary purpose of our booth will be to create more exposure for SAPCA, coaching, and to attract new members. It is also likely that new business will be generated for our coaches, particularly those working the booth. We will be putting together a "wheel of fortune" type of theme to attract people to the booth, and allow them to spin to receive a variety of prizes including coaching services.

At this point we are unsure how many coaches will staff the booth. This will be one of the details to be worked out. Our goal is to include as many coaches as possible working in shifts. ***It was agreed that the first coaches to be chosen would be those who actually serve on the Expo Committee. So this is a call for coaches who want to participate in the planning process ... we are also looking for someone to Chair this event.***

VISION

We are the premier home for South Texas coaches, creating a transformational environment conducive for being extraordinary coaches who enrich the lives we touch.

MISSION

We are a community of coaches with diverse backgrounds and skills whose purpose is to help our members bring out the best in their clients, our community, and ourselves.

VALUES

Service
Authenticity
Passion
Connectedness
Abundance

Please let me know immediately (chris.lucerne@prodigy.net 210/408-7699) if you are interested in serving on the committee and/or chairing it.

Membership Committee

The Membership Committee (a sub-committee of the Strategic Planning Committee) is temporarily being chaired by Fred Chavez. We are in the position of really needing coaches to step up and serve on this committee, including someone to Chair. The goal of this committee is to develop processes that support and encourage professional and personal development, and membership growth and retention. Please contact Fred Chavez (FChavez445@aol.com, 210/573-3659).

Please know that the Board of Directors is extremely grateful for all that you contribute. This is a VERY busy year for us as we put together our plan that will take us into the future. In that, many of our members are serving on multiple committees and we surely do not wish to create burn-out for anyone! So, we are asking you to look at your schedule and see if there is anyway you can contribute to SAPCA and our collective future by supporting one of these committees. Thanks again for being the awesome people that you are!

Many blessings,

Chris Lucerne, PCC
President—SAPCA

**Early Bird Registration
Deadline
Quickly Approaching
(APRIL 30, 2004)**

ICF ANNUAL CONFERENCE

***"The Global Forum for the Art
and Science of Coaching"***
November 4, 5 and 6, 2004
Quebec City, Quebec, Canada.

ICF Members early registration with a three-month payment plan: \$549 (\$183 per month). Or, make one payment of \$529. Non ICF members pay \$599.

This year's conference will feature seven dynamic program tracks. Some of them are tried-and-true; others are new ones that we added after receiving your feedback. Below are tracks. For more information please go to the ICF website, www.coachfederation.org.

- **LIFE COACHING TRACK**
- **EMERGING TRENDS COACHING TRACK**
- **SMALL BUSINESS/
PROFESSIONAL TRACK**
- **EXECUTIVE COACHING TRACK**
- **ORGANIZATIONAL/
CORPORATE COACH TRACK**
- **INSIDE COACHING TRACK**
- **EXPLORING THE EDGE: THE
MASTERS TRACK**

Choice Magazine

Dedicated to "leading the global conversation that's waiting to happen," Choice, **the magazine of professional coaching**, is the forum for the coaching community to have its say about this dynamic profession. It is your source of professional articles, news and discussion, as well as information about products and services related to coaching. Choice is poised to become the voice of professional coaching - a must-read for anyone involved in the profession.

We, at Choice, are pleased to offer a \$4.00 USD discount on a one-year subscription **to members of the International Coach Federation**. To receive it, visit us at <http://www.choice-online.com> and quote code ICFMB20398. Welcome to the global conversation!

Contact:
Garry Schleifer, CPCC
416.925.6643 ... Subscribe online today at <http://www.choice-online.com>

Adopting Awesome Attitudes

David Flack, The Accelerator Coach, is now offering his latest special report ***Adopting Awesome Attitudes*** at <http://theacceleratorcoach.com/specialReport.html>. **Gain access to:**

- Over twelve practices that allow you to have what you want out of life.
- Multiple ways to honor yourself over time by making better choices.
- A step-by-step process for replacing a striving existence with a thriving experience.
- Tools to express who you really are regardless of circumstances.
- A method for discovering how you can take any situation and turbo-charge successful results.
- Powerful guidelines for increasing your potential exponentially and easily.
- The key to eliminating the illusion of time and delusion of scarcity. **And it will get you into action by:**
 - ◆ Supporting yourself while strengthening others
 - ◆ Building boldness and creating confidence in your character.
 - ◆ Prevailing in any moment with conviction and certainty.
 - ◆ Processing your inherent power with intentional application.
 - ◆ Discovering the secret weapon of all information.
 - ◆ Transforming your viewpoint forever.

There is a sizeable discount for the next few weeks, so check it out! David was president of SAPCA from 2000-2002, and is a full-time executive coach, ICF Member, and on SAPCA's Board 2004-2006. He's also acting as Communications Chair for our chapter.

SAPCA CORE VALUES

Service

Service is making a difference in the well-being of our membership, community, and clients.

Authenticity

Authenticity is our "way of being" open, genuine and trustworthy.

Passion

Passion is the fuel that energizes us into being extraordinary.

Connectedness

Connectedness is the synergy of empathy, inclusivity and relatedness, which creates alignment, belonging and partnership.

Abundance

Abundance is our attitude that creates a variety of choices and possibilities through generosity and sharing.

ICF Coaching Core Competencies

The ICF Core Coaching Competencies were developed to support greater understanding about the skills and approaches used within today's coaching profession. The competencies are the foundation of the ICF Credentialing process.

To support you in continuing to integrate these competencies into your coaching business and also in articulating them to your clients or prospective clients, each month a Core Competency will be featured in this newsletter. Also, some (if not all) of our monthly programs will include reinforcing the Coaching Core Competencies. We will apply for CCE Credits for those meetings.

CORE COMPETENCY OF FOR APRIL

CO-CREATING THE RELATIONSHIP

Establishing Trust and Intimacy with the Client - Ability to create a safe, supportive environment that produces ongoing mutual respect and trust:

- a. Shows genuine concern for the client's welfare and future,
- b. Continuously demonstrates personal integrity, honesty and sincerity,
- c. Establishes clear agreements and keeps promises,
- d. Demonstrates respect for client's perceptions, learning style, personal being,
- e. Provides ongoing support for and champions new behaviors and actions, including those involving risk taking and fear of failure,
- f. Asks permission to coach client in sensitive, new areas.

As you coach this month, we encourage you to place extra focus on this competency. More than likely we all aspire to being masterful coaches ... mastering one competency at a time is a way to support that goal!

SAN ANTONIO PROFESSIONAL COACHES ASSOCIATION (SAPCA) - ICF CHAPTER

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COACHVILLE STUDY GROUP

New Room Number – #110

**Third Saturday of each month
April 17th, 10:30 a.m. - 12:00 p.m.
No charge! No Dues! No Hassle**

This Month's Topic: BIGGER THINKING and DISTINCTION Coaching Models

In 2003, We looked at Coaching Proficiencies, Life Frameworks, Client Deliverables, Listening Clarifiers and Communication Style Points, along with Primary Relationships. We are now moving into an ongoing study of other coaching models. In 2004, we have already looked at Basic, Intermediate, and Advanced Coaching Models, Chiropractic (energy flow) and Personal Foundation Models.

Our goal is to make this group fun, insightful and worthy of your time. Questions? Contact Your

Facilitator: David Flack (210) 492-0410 dflack@satx.rr.com,
www.theacceleratorcoach.com and <http://www.cvreferral.com/0/100117.html>

Directions: Room 110 - Wayland Baptist University- San Antonio Campus at 11550 IH 35 North located off of the North bound service road of IH-35, about 3 exits inside Loop 1604. There is only one building on the campus. Traveling north on I-35, take the Weidner exit, go through the light and watch for the Wayland sign, it is just past Teachers Credit Union. Traveling South on I-35 take the Weidner exit and do a turnaround so that you are heading North on the access road. Go to the back of the building.